



DICICCO, GULMAN & COMPANY LLP

CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS

*Professional Excellence On A Personal Level™*



# 2010

# MEDIA KIT

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## DGC At-a-Glance

Headquartered in Woburn, MA, DiCicco, Gulman & Company LLP (DGC) is one of the top certified public accounting and business advisory firms in New England. We focus on three main practice groups:

### Commercial Business

Our Commercial Business Group works with private and family-owned businesses. From determining the appropriate structure for a start up venture to succession planning and exit strategies, we can guide clients through the entire lifecycle of a business. Our industry experience includes retail, manufacturing, wholesale/distribution, professional services, technology, construction, and hospitality.

### Private Clients

Our Private Clients group caters to high net worth individuals and families. These clients rely on our extensive knowledge of sophisticated tax issues to minimize their tax liability, assist with philanthropic planning and help them provide for future generations.

### Real Estate

Our Real Estate group is uniquely qualified to provide property owners, developers and managers, as well as investors, with savvy business insight. Beyond the financial statements, we educate clients about the abundant opportunities available to real estate entities.

### CONTACT INFORMATION

To schedule an interview with any of the partners or principals at DiCicco, Gulman & Company, please contact Kate Ferenczy, Marketing Manager, at 781-937-5320 or [kferenczy@dgccpa.com](mailto:kferenczy@dgccpa.com)

### Consulting Services

In addition to financial statement and tax compliance services, DGC offers a significant menu of consulting and advisory services pertaining to:

- Litigation Support
- Forensic Investigations
- Mergers & Acquisitions
- Due diligence
- Succession Planning
- Debt and Equity Financing
- International Tax
- Tax Structuring
- Tax Planning
- Tax Incentive Programs



## Media Sources



**Leonard N. DiCicco, Jr., CPA**

Managing Partner

Indicicco@dgccpa.com

781.937.5300

Lenny has over 30 years of experience in the accounting industry and is the firm's co-founder and managing partner. He is available to serve as a subject matter expert in topics about or related to:

- Real Estate
- Litigation support/Forensic accounting
- Mergers & acquisition transactions
- Financial planning and controls



**Richard B. Gulman, CPA**

Partner, Private Clients Group

rgulman@dgccpa.com

781.937.5300

Rick has over 25 years of industry experience and is a co-founder of the firm. He focuses on advising on tax matters affecting high net worth individuals and closely held businesses in the manufacturing, high technology, software development, services, wholesale, and real estate industries. Rick is available to serve as an authority on:

- Mergers & Acquisitions
- Tax planning for high net worth individuals
- Tax planning for software developers
- Tax planning for entrepreneurial businesses
- Bankruptcies



## Media Sources



**Laurie J. Austin, CPA**

Partner, Private Clients Group

laustin@dgccpa.com

781.937.5300

Laurie is a partner in the Private Clients Group with over 20 years of experience. She has special expertise in dealing with U.S expatriate compensation matters. Laurie is available to serve as a resource in any area of the following subject matters:

- Foreign tax credit
- High net worth tax planning
- Tax reimbursement policy development
- Equity based compensation



**Cheryl M. Burke**

Chief Operating Officer

cburke@dgccpa.com

781.937.5300

Cheryl is the Chief Operating Officer of DiCicco, Gulman & Company. She has over 10 years of experience in all areas of Operations Management including Information Technology and Finance. Cheryl is available to serve as a resource in topics related to:

- Change management
- Technology in Business
- Operations
- Human Resources



## Media Sources



**Donald A. Greenhalgh, CPA**

Partner, Real Estate Group  
dgreenhalgh@dgccpa.com  
781.937.5300

Don is a partner in the Real Estate Group with over 30 years of industry experience. Don has worked with a wide range of businesses including real estate developers, investors, service providers, construction companies, manufacturers, franchisors and wholesale distributors. Don is available to serve as an expert in in the following areas:

- Employee Benefit Plan Audits
- Accounting & Auditing
- Structuring of real estate transactions
- Acquisition disposition
- Financing of real estate partnerships
- Limited liability companies



**Donna M. Marr, CPA**

Partner, Commercial Business Group  
dmarr@dgccpa.com  
781.937.5300

Donna is an audit partner with over 18 years of experience serving a variety of high technology public businesses and fast-growing private clients. She has significant experience with public companies and SEC filing requirements. She also has experience working with companies on their financing and merger and acquisition plans, including secondary public offerings, and routinely draws on industry best practices to assist companies in mitigating risks and exposures in the financial and operational areas.



## Media Sources



**Stephen E. Minson, CPA**

Partner, Commercial Business Group  
sminson@dgccpa.com  
781.937.5300

Steve is a partner in the Commercial Business Group with over 25 years of experience working closely with business owners and their companies to find tax efficient solutions to the issues facing their companies. Steve is available to serve as an expert in the following areas:

- Wholesale/distribution
- Retail
- Professional services
- Manufacturing
- Multi-state consulting for individuals, C corporations, S corporations, and Partnerships



**Joel Rothenberg, Esq., CPA**

Partner, Commercial Business Group  
jrothenberg@dgccpa.com  
781.937.5300

Joel is a Partner in the Commercial Business Group with over 18 years of tax experience working with corporations, partnerships and high net worth individuals. His areas of professional concentration include federal and multi-state corporate, pass-through entities and individual tax planning. He also consults with owners and advisors for closely held companies and real estate entities. Joel works with other members of the tax department to provide technical training to the staff in the commercial taxation area. He also led the firm's conversion to a paperless environment.



## Media Sources



**David M. Sullivan, CPA**

Partner, Commercial Business Group  
dsullivan@dgccpa.com  
781.937.5300

David is a partner in the Commercial Business Group with over 20 years experience as a CPA and business consultant. His industry expertise is focused on architectural and engineering firms, commercial practice, litigation support, closely held businesses, private equity investors, and financial institutions. Dave is available to serve as an expert on matters related to:

- Architectural and engineering firms
- Auditing and taxation
- Internal controls and systems
- Placement of debt and equity financing
- Mergers and acquisitions
- Dispute and investigative accounting



**Don J. Troy, CPA**

Partner, Commercial Business Group  
dtroy@dgccpa.com  
781.937.5300

Don is a partner in the Commercial Business Group with 20 years of experience providing audit, tax and business advisory services to closely held and publicly traded companies. Don is available to serve as an expert on matters related to:

- Employee Benefit Plan Audits
- Manufacturing companies
- Professional service firms
- Retail distribution
- Real estate and construction



## Media Sources

DGC also has six principals with various areas of expertise who are available as media resources as well:

**Laura K. Barooshian, CPA**  
**Robert P. Calzini, CPA**  
**Stephen A. Colella, JD, CPA/PFS, MST**  
**Chad J. DaGraca, CPA**  
**Jonathan B. Farrell, CPA**  
**William C. Jenczyk, CPA**

Detailed biographies for these individuals can be found online at [www.dgccpa.com](http://www.dgccpa.com) on the People page.

## Contact Information

To schedule an interview with any of the partners or principals at DGC, please contact:

Kate Ferenczy  
Marketing Manager  
781-937-5320  
[kferenczy@dgccpa.com](mailto:kferenczy@dgccpa.com)